UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Form 10-Q (Mark One) [X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended September 30, 1997, or [] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from _____ to _ Commission file number 000-21615 BOSTON BIOMEDICA, INC. (Exact name of Registrant as Specified in its Charter) Massachusetts 04-2652826 (State or other (I.R.S. Employer Jurisdiction of Identification No.) Incorporation or Organization) 375 West Street, West Bridgewater, Massachusetts 02379 (Address of Principal (Zip Code) Executive Offices) Registrant's telephone number, including area code (508) 580-1900 Indicate by check whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [] The number of shares outstanding of the Registrant's only class of common stock as of October 31, 1997 was 4,467,576. Part I. Financial Information Item 1. Financial Statements BOSTON BIOMEDICA, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME <TABLE> <CAPTION> For the Three Months Ended For the Nine Months Ended September 30, September 30, 1997 1996 1997 1996 **REVENUE:**

<C>

<S>

<C>

<C>

<C>

Product sales Services	\$3,342,772 \$2,02 2,797,010 1,993,2	21,462 \$ 7,886,684 269 7,111,101	
Total revenue	6,139,782 4,014	4,731 14,997,785	10,943,114
COSTS AND EXPENSES:			
	1,783,485 1,0		
	1,815,023 1,213		
Research and development	378,451	169,157 872,1	196 530,776
Selling and marketing	870,425 5	593,523 2,259,379	9 1,508,812
General and administrative	940,403	641,501 2,314,4	85 1,729,949
Total operating costs and ex	penses 5,787,787	3,666,887 14,3	 03,378 10,288,686
Income from operations	351,995	347,844 694,40	7 654,428
Interest income (expense), net	58,250	(76,757) 254,92	20 (245,226)
Income before income taxe	410,245	271,087 949,3	327 409,202
Provision for income taxes	(164,098)	(108,435) (379,7	(31) (163,681)
Net income	\$ 246,147 \$ 162	2,652 \$ 569,596	\$ 245,521
Net income per share	\$ 0.05 \$	0.05 \$ 0.12	\$ 0.08
Weighted average common and conequivalent shares outstanding		3,313,108 4,804	,942 3,251,885

</TABLE>

See Notes to Consolidated Financial Statements

TOTAL ASSETS

BOSTON BIOMEDICA, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

<TABLE> <CAPTION>

September 3	0, December 31
1997	1996

\$21,498,922

\$19,798,314

			-
ASSETS			
CURRENT ASSETS:			
<s></s>	<c></c>	<c></c>	
Cash and cash equivalents		\$ 2.387.874	\$ 8,082,642
Accounts receivable, less allowances of \$42	25.852 in 19		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
\$352,058 in 1996	*	4,611,811	3.415.994
Inventories		37,191 4,	
Prepaid expense and other	-,,,		239,950
Deferred income taxes		308,490	
Before meetine taxes		300,170	203,200
			_
Total current assets	13	3,434,262	16 202 120
Total callent assets	1,		-
Property and equipment, net		4,219,094	2,699,158
Troperty and equipment, net		7,217,077	2,077,136
OTHER ASSETS:			
		1 492 500	722 500
Long term investment		1,482,500	732,300 5 95,302
Goodwill and other intangibles, net			·
Notes receivable and other		122,071	69,234
	20455		-
	3,845,50	66 897,0	136
			-

Eli Ibiel Heb I H V B I V	OCKHOLDERS' EQUITY		
CURRENT LIABILITIES:			
Current maturities of long term debt	\$ 26,903	\$ 12,820	
Accounts payable	1 507 318	001 830	
Accrued compensation	868 994	840 666	
Accrued income taxes	162 998	427 140	
Other accrued expenses	492 519	264 262	
Deferred revenue	868,994 162,998 492,519 1,105,499	829 477	
Deferred revenue		-	
Total current liabilities	4,164,231		
LONG-TERM LIABILITIES:			
Deferred rent and other liabilities	228,406	40,948	
Deferred income taxes	92,506	101,580	
COMMITMENTS AND CONTINGENO			
CTOCKINOL DEDGLEOLITEK			
STOCKHOLDERS' EQUITY Common stock, \$.01 par value; authorized 1997 and 1996; issued and outstandin	g 4,466,826 in 1997 and		
4,378,157 in 1996	44,668	43,782	
Additional paid-in capital	15,412,371	15,258,656	
Datainad assminas	1 556 740	097 144	
Total stockholders' equity	17,013,779	16,289,582	
TOTAL LIABILITIES & STOCK	CHOLDERS' EQUITY	\$21,498,922	\$19,798,314

			See Notes to Consolidated Finan	cial Statements		
See Notes to Consolidated I main	ciai Statements					
3						
3 ROSTON BIOMEDICA, INC.	AND SUBSIDIADIES					
3 BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM						
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM						
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM						
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	ENTS OF CASH FLOWS For the Nine Months Ended					
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	ENTS OF CASH FLOWS					
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	ENTS OF CASH FLOWS For the Nine Months Ended					
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30,					
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 ING ACTIVITIES:					
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 ING ACTIVITIES: \$ 569,596 \$245,521 o net activities:					
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 ING ACTIVITIES: \$ 569,596 \$245,521 o net activities: 596,747 43	32,490				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 ING ACTIVITIES: \$ 569,596 \$245,521 o net activities:	32,490				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 ING ACTIVITIES: \$ 569,596 \$245,521 o net activities: 596,747 43	32,490				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 FING ACTIVITIES:	32,490 36,992				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 ING ACTIVITIES: \$ 569,596 \$245,521 \$20 net (53,916) (60,194) (34,364) 53,3	32,490 36,992				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 TING ACTIVITIES: \$ 569,596 \$245,521 o net (53,916) (60,194) (34,364) 53,3 s: (926,265) (297,1)	32,490 86,992 34				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 TING ACTIVITIES:	32,490 36,992 34				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 TING ACTIVITIES: \$ 569,596 \$245,521 o net (53,916) (60,194) (34,364) 53,3 s: (926,265) (297,1 (11,823) (2,575) (474,671) (280,123)	32,490 36,992 34 192)				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 TING ACTIVITIES: <> <> <> << >< <> << >< << >< << >< << >< << >< << >< << >< << >< << >< << >< << >< << >< << >< << >< << >< << >< << <	32,490 36,992 34 192)				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 TING ACTIVITIES: \$569,596 \$245,521 o net (53,916) (60,194) (34,364) 53,3 s: (926,265) (297,1 (11,823) (2,575) (474,671) (280,123) (97,869) (43,278 86,323 59,977	32,490 36,992 34 192)				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 TING ACTIVITIES: \$569,596 \$245,523 \$0 net (53,916) (60,194) (34,364) 53,3 \$s: (926,265) (297,1) (11,823) (2,575) (474,671) (280,123) (97,869) (43,278 86,323 59,977 nses (312,574)	32,490 36,992 34 192) 38) 7				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30,	32,490 36,992 34 192) 38) 7				
BOSTON BIOMEDICA, INC. CONSOLIDATED STATEM	For the Nine Months Ended September 30, 1997 1996 TING ACTIVITIES: <> <> \$ 569,596 \$245,521 \$0 net (53,916) (60,194) (34,364) 53,3 \$s: (926,265) (297,1 (11,823) (2,575) (474,671) (280,123) (97,869) (43,278 86,323 59,977 86,323 59,977 187,330 233,95	32,490 36,992 34 192) 39 7 279,372				
CASH FLOWS FOR INVESTING ACTIVITIES:

Payments for additions to property and equipment (1,652,588) (495,797)

Purchase of Intangible Assets (5,752) Purchase of long term investment (750,000) Net assets of acquisition, net of cash acquired (1,993,722)

Net cash used in investing activities	(4,402,062)	(495,797)
CASH FLOWS FOR FINANCING ACTIVITIES:		
Proceeds from long term debt	- 22	6,300
Repayments of long-term debt	(1,116,497)	(932,912)
Proceeds of common stock issued	154,601	960,904
Initial public offering costs	- (502,5	538)
Net cash used in financing activities	(961,896)	(248,246)
(DECREACE) INCREACE IN CACIL.	(5.60	M 769) 64 22:

(DECREASE) INCREASE IN CASH: Cash and cash equivalents, beginning of period

(5,694,768)8,082,642 11,463

64,231

Cash and cash equivalents, end of period

\$2,387,874 \$ 75,694

</TABLE>

See Notes to Consolidated Financial Statements

BOSTON BIOMEDICA, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Basis of Presentation (1)

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of only normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 1997 are not necessarily indicative of the results that may be expected for the year ending December 31, 1997. For further information, refer to the consolidated financial statements and footnotes thereto included in the Form 10-K filing for the fiscal year ended December 31, 1996 for Boston Biomedica, Inc. and Subsidiaries (the "Company" or "Boston Biomedica"). Certain prior years' amounts in the consolidated financial statements may have been reclassified to conform to the current year's presentation.

(2) Inventories

Inventories consisted of the following:

	September 30, 1997	Decei 1996	mber 31,
Raw materials	1,061,	,995	
Finished goods	\$5,737,191		2,123,016 0,334

(3) Computation of Income Per Share

Net income per common share is computed based upon the weighted average number of common shares and as appropriate, common equivalent shares (using the treasury stock method) outstanding after certain adjustments described below. Common equivalent shares consist of common stock options and warrants outstanding. In accordance with Securities and Exchange Commission Staff Accounting Bulletin No. 83, all common,

redeemable common, and common equivalent shares issued during the twelve month period prior to the proposed date of the initial filing of the Registration Statement have been included in the calculation as if they were outstanding for all periods prior to the Initial Public Offering (IPO) using the treasury stock method and an offering price of \$8.50 per share. Fully diluted net income per common share is not presented as it does not materially differ from primary earnings per share.

In February 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings per Share." SFAS 128 establishes a different method of computing net income per share than is currently required under the provisions of Accounting Principles Board Opinion No. 15. Under SFAS No. 128, the Company will be required to present both basic net income per share and diluted net income per share. Basic net income per share for the three months ended September 30, 1997 and 1996 would have been \$.06. Basic net income per share for the nine months ended September 30, 1997 and 1996 would have been \$.13 and \$.09 respectively. The Company has not yet quantified what the impact of SFAS 128 will be on diluted income per share. The Company plans to adopt SFAS 128 for periods after December 15, 1997 and at that time all historical net income per share data presented will be restated to conform to the provisions of SFAS No. 128.

(4) Investment in BioSeq, Inc. (BioSeq).

- -----

In April 1997, the Company exercised its option to purchase an additional 165,000 shares of BioSeq stock at an aggregate cost of \$750,000, thereby increasing its ownership of BioSeq to 19%. The investment is carried at cost of \$1,482,000 and classified as a long term investment.

5

BOSTON BIOMEDICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(5) Purchase of the net assets of Source Scientific, Inc.

- -----

In July 1997, the Company, through its wholly owned subsidiary BBI-Source Scientific, Inc., completed the acquisition of all of the assets, business, and selected liabilities of Source Scientific, Inc. ("Source"). In addition to the cash payment of \$1,894,000 to Source, the total purchase price was \$1,994,000 including consulting, legal, accounting and other acquisition costs, net of cash acquired. The acquisition is treated as an asset purchase as of July 1, 1997 and the results of operations have been included since that date. The purchase price exceeds the fair market value of net assets acquired by approximately \$2,202,000, which is recognized as goodwill and is being amortized on a straight line basis over fifteen years.

The following pro forma information combines the consolidated results of operations of the Company and Source Scientific, Inc. as if the asset purchase had occurred at the beginning of 1996, after giving effect to certain adjustments, including amortization of intangible assets, increased interest expense on the acquisition debt, and related income tax effects. The pro forma information is shown for comparative purposes only and does not reflect the synergies expected to result from the integration of Source's business into the Company's business.

	Quarter Ended			e Month	ed	
	September 30,		Sep	tember (
	1007	1006	1007	1.0	06	
	1997	1996	1997	19	96	
A	Actual	Pro Form	na Pro F	Forma	Pro I	Forma
Revenues	6,13	9,782 5,1	37,731	16,750,	123	15,166,114
Operating incom	e (loss)	351,995	47,844	(9)	1,185)	147,202
Net income (loss	s) 2	246,147	28,706	(54,7	11)	88,321
EPS	0.05	5 0.01	(0.0))1)	0.03	

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition.

Overview

The following Management's Discussion and Analysis reviews the Company's Results of Operations for the three months and nine months ended September 30, 1997 and 1996. Effective July 1, 1997, the Results of Operations include the results of the Company's clinical diagnostic instrument business purchased from Source Scientific, Inc. This business and the related assets, with selected liabilities, was acquired by a wholly owned subsidiary of the Company, BBI-Source Scientific, Inc. ("BBI-Source"), established to operate this instrument business. This acquisition represents a significant portion of the fluctuations for the third quarter of revenue and operating expenses, but did not have a material impact on net income.

Three Months Ended September 30, 1997 and 1996

Total revenue increased 52.9%, or \$2,125,000, to \$6,140,000 for the three months ended September 30, 1997 from \$4,015,000 in the prior year period. This increase was the result of an increase in product sales of 65.4%, or \$1,322,000, to \$3,343,000 from \$2,021,000 and an increase in specialty laboratory services of 40.3%, or \$804,000, to \$2,797,000 from \$1,993,000. Product revenue increased primarily due to the addition of the results of the Company's subsidiary, BBI-Source, as well as continued strong sales of Quality Control products including Accurun(R) run controls and panels. The increase in service revenue was primarily attributable to BBI-Source's inclusion in results, continued strong sales of the Company's Specialty Clinical Laboratory Testing services, especially the HIV molecular (PCR) test needed for disease management programs, and additional revenue from several new contracts at the Company's BBI-Biotech subsidiary.

Gross profit increased 45%, or \$789,000, to \$2,541,000 for the current three months from \$1,752,000 in the prior year period. The overall gross profit margin decreased to 41.4% for the current three months versus 43.6% in the prior year period. This decrease was primarily driven by lower margins in BBI-Source's products and services business, and lower margins in Specialty Clinical Laboratory Testing services, partially offset by higher margins in the Company's Quality Control Products. BBI-Source's service margins are expected to improve as it ramps up its field service activities.

Research and development expenses increased 123.7%, or \$209,000, to \$378,000 for the current three months from \$169,000 in the prior year period. This increase was primarily the result of additional research project expenditures for new Quality Control Products, including panels and Accurun(R), continued work on additional molecular tests for the Company's Specialty Clinical Laboratory, and development expenditures for BBI-Source's PlateMate(tm) plate reader instrument.

Selling and marketing expenses increased 46.7%, or \$276,000, to \$870,000 for the current three months from \$594,000 in the prior year period. In addition to including BBI-Source, this increase was also attributable to increased personnel costs associated with the addition of field staff for Accurun(R) and the Specialty Clinical Laboratory, increased spending for promotional materials, and increased travel costs.

General and administrative expenses increased 46.6%, or \$299,000, to \$940,000 for the current three months from \$641,000 in the prior year period. In addition to the effect of including BBI-Source for the first time, this increase was also a result of increased MIS and other support personnel, as well as the increased costs incurred as a public company.

Net interest income of \$58,000 was earned for the three months ended September 30, 1997 versus a (\$77,000) expense in the prior year period as the Company repaid most of its debt in the fourth quarter of 1996 and invested its available cash in short term, investment grade securities.

For both periods, the Company provided taxes at the combined federal and state statutory rate of 40%.

7

Nine Months Ended September 30, 1997 and 1996

Total revenue increased 37.1%, or \$4,055,000, to \$14,998,000 for the nine months ended September 30, 1997 from \$10,943,000 in the prior year period. This increase was the result of an increase in product sales of 32.2%, or \$1,920,000, to \$7,887,000 from \$5,967,000 and an increase in specialty laboratory services of 42.9%, or \$2,135,000, to \$7,111,000 from \$4,976,000. Product revenue increased primarily due to the addition of BBI-Source for the third quarter as well as increased sales of Quality Control Products, due to continued strong demand for both new and existing Accurun(R) and panel products. The increase in service revenue was primarily attributable to the addition of BBI-Source, increases in Specialty Clinical Laboratory Testing revenue, particularly from HIV molecular (PCR) tests, and additional revenue from several new contracts at the Company's BBI-Biotech subsidiary.

Gross profit increased 38.8%, or \$1,716,000, to \$6,140,000 for the current nine months from \$4,424,000 in the prior year period. The overall gross profit margin increased to 40.9% for the current nine months versus 40.4% in the prior year period. The gross margin improvement was driven by improved margins in services (from 30.3% in 1996 to 33.2% in 1997) as the Company continued to benefit from both the addition of several new tests and higher volume in Specialty Clinical Laboratory Testing, as well as improved margins in Quality Control products. BBI-Source's lower margins had less of an effect for the nine months as results were only included for the third quarter. In general, the Company expects slightly lower margins from BBI-Source's products. BBI-Source's service margins are expected to improve as it ramps up its field service business.

Research and development expenses increased 64.3%, or \$341,000, to \$872,000 for the current nine months from \$531,000 in the prior year period. This increase was primarily the result of additional research project expenditures for new Quality Control Products, including panels and Accurun(R), as well as continued work on additional molecular tests for our Specialty Clinical Laboratory, and project expenditures for BBI-Source's PlateMate(tm) plate reader instrument.

Selling and marketing expenses increased 49.7%, or \$750,000, to \$2,259,000 for the current nine months from \$1,509,000 in the prior year period. In addition to including BBI-Source, this increase was attributable to increased personnel costs as well as increased costs for travel and promotional materials. The increased personnel costs are associated with the addition of marketing, technical support, and field sales staff for both Accurun(R) and the Specialty Clinical Laboratory.

General and administrative expenses increased 33.8%, or \$584,000, to \$2,314,000 for the current nine months from \$1,730,000 in the prior year period. In addition to the effect of including BBI-Source for the first time, this increase was primarily a result of increased MIS and other support personnel, as well as the increased costs incurred as a public company.

Net interest income of \$255,000 was earned for the nine months of 1997 versus a (\$245,000) expense in the prior year period as the Company repaid most of its debt in the fourth quarter of 1996 and invested its available cash in short term, investment grade securities.

For both periods, the Company provided taxes at the combined federal and state statutory rate of 40%.

Liquidity and Financial Condition

The Company has financed its operations to date through cash flow from operations, borrowings from banks and sales of equity. With the repayment of debt from the IPO proceeds, the Company expects its cash flow and cash position to meet existing operational needs. In addition, the Company has available to it a \$7.5 million uncollateralized revolving line of credit with its bank should additional needs arise.

Net cash used for operations for the nine months ended September 30, 1997 was (\$331,000) as compared to \$808,000 provided by operations in the prior year period. This decrease in cash flow was primarily attributable to increased working capital requirements for accounts receivable, new product inventory, and payments of income taxes and commissions.

8

Cash used in investing activities for the nine months ended September 30, 1997 was (\$4,402,000) as compared to (\$496,000) in the prior year period. This increase in investing activities was the result of: 1) the acquisition of all of the assets, business, and selected liabilities of Source Scientific, Inc.("Source") for \$1,994,000 (see below): 2) increased capital expenditures for improvements at the Company's Massachusetts manufacturing facility and new contract research facility in Maryland; and 3) the Company exercising its option to purchase an additional 165,000 shares of BioSeq stock at an aggregate cost of \$750,000, thereby increasing its ownership of BioSeq to 19%. On July 2, 1997, the Company completed the acquisition of Source's assets and business at a contractually reduced purchase price of \$1,994,000 including consulting, legal, accounting and other acquisition costs, net of cash acquired, as Source's net worth had fallen below an agreed upon minimum amount. The Company is accounting for the acquisition as an asset purchase, and is amortizing goodwill of \$2,202,000 over a fifteen year period on a straight line basis.

Cash used in financing activities for the nine months ended September 30, 1997 was (\$962,000) as compared to (\$248,000) in the prior comparable year period. The prior year period use of cash was primarily a \$960,000 receipt from the sale of common stock offset by net debt repayments of approximately \$707,000 and payments for the Company's planned initial public offering of \$503,000. The net cash used in 1997 resulted from repayment of \$1,107,000 of BBI-Source's debt, less proceeds received from issuance of stock options exercised.

The Company anticipates capital expenditures for building and leasehold improvements to continue over the near term as it completes the expansion of its manufacturing capacity in West Bridgewater. In addition, the Company has entered into a ten year lease agreement for space for its Maryland operations and expects to incur costs for tenant improvements over the next several months. The Company believes that existing cash balances, the borrowing capacity available under its revolving line of credit and cash generated from operations are sufficient to fund operations and anticipated capital expenditures for at least the next twelve months. There were no material financial commitments for capital expenditures as of September 30, 1997, and currently there are no material commitments for capital or investment expenditures other than the manufacturing expansion and tenant improvements all as previously discussed above.

Recent Accounting Pronouncements

In February 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings per Share." SFAS 128 establishes a different method of computing net income per share than is currently required under the provisions of Accounting Principles Board Opinion No. 15. Under SFAS No. 128, the Company will be required to present both basic net income per share and diluted net income per share. Basic net income per share for the three months ended September 30, 1997 and 1996 would have been \$.06. Basic net income per share for the nine months ended September 30, 1997 and 1996 would have been \$.13 and \$.09 respectively. The Company has not yet quantified what the impact of SFAS 128 will be on diluted income per share. The Company plans to adopt SFAS 128 for periods after December 15, 1997 and at that time all historical net income per share data presented will be restated to conform to the provisions of SFAS No. 128.

This Quarterly Report on Form 10-Q contains forward-looking statements concerning the Company's financial performance and business operations. The Company wishes to caution readers of this Quarterly Report on Form 10-Q that actual results might differ materially from those projected in any forward-looking statements.

Factors which might cause actual results to differ materially from those projected in the forward-looking statements contained herein include the following: inability of the Company to develop the end user market for quality control products; inability of the Company to integrate the business of BBI-Source Scientific, Inc. into the Company's business; inability of the Company to renew all of the existing field service contracts recently assigned to BBI-Source Scientific, Inc.; inability of the Company to grow the sales of BBI-Source Scientific, Inc. to the extent anticipated; a material adverse change in the business, financial condition or prospects of BioSeq, Inc., an early stage biotechnology company in which the

9

Company has made a significant investment; inability of the Company to obtain an adequate supply of the unique and rare specimens of plasma and serum necessary for certain of its products; significant reductions in purchases by any of the Company's major customers; and the potential insufficiency of Company resources, including human resources, plant and equipment and management systems, to accommodate any future growth. Certain of these and other factors which might cause actual results to differ materially from those projected are more fully set forth under the caption "Risk Factors" in the Company's Registration Statement on Form S-1 (SEC File No. 333-10759).

10

BOSTON BIOMEDICA, INC.

Part II. Other Information

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits
Exhibit No.

- 3.1 Amended and Restated Articles of Organization of the Company**
- 3.2 Amended and Restated Bylaws of the Company**
- 4.1 Specimen Certificate for Shares of the Company's Common Stock**
- 4.2 Description of Capital Stock (contained in the Restated Articles of Organization of the Company filed as Exhibit 3.1) **
- 10.1 Agreement, dated January 17, 1994, between Roche Molecular Systems, Inc. and the Company**
- 10.2 Exclusive License Agreement, dated December 6, 1994, between the University of North Carolina at Chapel Hill and the Company**
- 10.3 Contract, dated September 30, 1995, between the National Institutes of Health and the Company (No. 1-AI55273) **
- 10.4 Contract, dated September 30, 1995, between the National Institutes of Health and the Company (No. 1-AI-55277) **
- 10.6 Agreement, dated October 1, 1995, between Ajinomoto Co., Inc. and the Company**
- 10.7 Lease Agreement, dated June 30, 1992, for Rockville, Maryland Facility between Cambridge Biotech Corporation and the Company**

- 10.8 Lease Agreement, dated July 28, 1995, for New Britain, Connecticut Facility between MB Associates and the Company**
- 10.9 Worcester County Institution for Savings Warrant dated December 1, 1995 (No. 1) **
- 10.10 Worcester County Institution for Savings Warrant dated July 26, 1993 (No. 2) **
- 10.11 Stock Purchase Agreement, dated June 5, 1990, between G&G Diagnostics Limited Partnership I and the Company, as amended**
- 10.14 Stock Purchase Agreement, dated April 26, 1996, between Kyowa Medex Co., Ltd. And the Company**
- 10.15 1987 Non-Qualified Stock Option Plan**++
- 10.16 Employee Stock Option Plan**++
- 10.17 Underwriters Warrants, each dated November 4, 1996, between the Company and each of Oscar Gruss & Son Incorporated and Kaufman Bros., L.P. **
- 10.20 Purchase Agreement, dated October 7, 1996, between BioSeq, Inc. and the Company**
- 10.21 Warrant Agreement, dated October 7, 1996, between BioSeq, Inc. and the Company**
- 10.22 Stockholders' Agreement, dated October 7, 1996, between BioSeq, Inc. and the Company**
- 10.23 License Agreement, dated October 7, 1996, between BioSeq, Inc. and the Company**
- 10.24.1 Commercial Loan Agreement, dated as of March 28, 1997, between The First National Bank of Boston and the Company**

11

- 10.25 Asset Purchase Agreement, dated March 26, 1997 between Source Scientific, Inc. and the Company**
- 10.26 Contract, dated March 1, 1997, between National Cancer Institute and the Company**
- 10.27 Lease Agreement, dated May 16, 1997, for Rockville, Maryland facility between B.F. Saul Real Estate Investment Trust and the Company
- 11 Statement re: Computation of Per Share Earnings
- 21.1 Subsidiaries of the Company
- 27 Financial Data Schedule

++ Management contract or compensatory plan or arrangement.

- ** In accordance with Rule 12b-32 under the Securities Exchange Act of 1934, as amended, reference is made to the documents previously filed with the Securities and Exchange Commission, which documents are hereby incorporated by reference.
- (b) Reports on Form 8-K

The Company filed a form 8-K dated July 17, 1997 regarding the acquisition of the assets, business, and selected liabilities of Source Scientific, Inc.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

BOSTON BIOMEDICA, INC.

Date: November 14, 1997 By /s/ KEVIN W. QUINLAN

Kevin W. Quinlan, Chief Financial Officer
(Principal Financial Officer)

13

BOSTON BIOMEDICA, INC.
EXHIBIT INDEX

EXHIBIT INDEX

<TABLE>

<CAPTION>

- 3.1 Amended and Restated Articles of Organization of the Company
- 3.2 Amended and Restated Bylaws of the Company A**
- 4.1 Specimen Certificate for Shares of the Company's Common Stock A**
- 4.2 Description of Capital Stock (contained in the Restated Articles of Organization of the Company filed as Exhibit 3.1)
- 10.1 Agreement, dated January 17, 1994, between Roche Molecular A**
 Systems, Inc. and the Company
- 10.2 Exclusive License Agreement, dated December 6, 1994, between the University of North Carolina at Chapel Hill and the Company
- 10.3 Contract, dated September 30, 1995, between the National Institutes of Health and the Company (No. 1-AI55273)
- 10.4 Contract, dated September 30, 1995, between the National Institutes of Health and the Company (No. 1-AI-55277)
- 10.6 Agreement, dated October 1, 1995, between Ajinomoto Co., Inc. A** and the Company
- 10.7 Lease Agreement, dated June 30, 1992, for Rockville, Maryland A**
 Facility between Cambridge Biotech Corporation and the Company
- 10.8 Lease Agreement, dated July 28, 1995, for New Britain,
 Connecticut Facility between MB Associates and the Company
- 10.9 Worcester County Institution for Savings Warrant dated December 1, 1995 (No. 1)
- 10.10 Worcester County Institution for Savings Warrant dated A** July 26, 1993 (No. 2)
- 10.11 Stock Purchase Agreement, dated June 5, 1990, between G&G A**
 Diagnostics Limited Partnership I and the Company, as amended
- 10.14 Stock Purchase Agreement, dated April 26, 1996, between Kyowa A** Medex Co., Ltd. and the Company
- 10.15 1987 Non-Qualified Stock Option Plan*

- 10.16 Employee Stock Option Plan* B** 10.17 Underwriters Warrants, each dated November 4, 1996, between the Company and each of Oscar Gruss & Son Incorporated and Kaufman Bros., L.P. 10.20 Purchase Agreement, dated October 7, 1996, between BioSeq, A** Inc. and the Company 10.21 Warrant Agreement, dated October 7, 1996, between BioSeq, Inc. and the Company 10.22 Stockholders' Agreement, dated October 7, 1996, between BioSeq, Inc. and the Company 10.23 License Agreement, dated October 7, 1996, between BioSeq, Inc. and the Company 10.24.1 Commercial Loan Agreement, as of dated March 28, 1997, between C** The First National Bank of Boston and the Company 10.25 Asset Purchase Agreement, dated March 26, 1997 between Source C** Scientific, Inc. and the Company 10.26 Contract, dated March 1, 1997, between National Cancer D** Institute and the Company 10.27 Lease Agreement, dated May 16, 1997, for Rockville, Maryland E** facility between B.F. Saul Real Estate Investment Trust and the Company 11 Statement re: Computation of Per Share Earnings Filed herewith
- 21.1 Subsidiaries of the Company E**
- 27 Financial Data Schedule Filed herewith </TABLE>

A Incorporated by reference to the Company's Registration Statement on Form S-1 (Registration No. 333-10759)(the "Registration Statement"). The number set forth herein is the number of the Exhibit in said registration statement.

B Incorporated by reference to the Registration Statement, where the Exhibit was filed as Exhibit No. 10.17 and contained in Exhibit 1.1.

C Incorporated by reference to the Company's Form 10K filed March 31, 1997.

D Incorporated by reference to the Company's Form 10Q filed May 14, 1997.

E Incorporated by reference to the Company's Form 10Q filed August 14, 1997.

^{*} Management contract or compensatory plan or arrangement.

^{**} In accordance with Rule 12b-32 under the Securities Exchange Act of 1934, as amended, reference is made to the documents previously filed with the Securities and Exchange Commission, which documents are hereby incorporated by reference.

EXHIBIT 11

BOSTON BIOMEDICA, INC. AND SUBSIDIARIES STATEMENT RE COMPUTATION OF INCOME PER SHARE WEIGHTED AVERAGE SHARES

<table> <caption></caption></table>	Quarter Ende	d Septem	ber 30, Ni	ne Months E	inded Septe	mber 30,
	1997	1996	1997	1996		
<s> Average common stock outstanding</s>	<c></c>	<c> 4,437</c>	<c>7,556 2,6</c>	<c> 490,064 4</c>	,407,158	2,628,841
Net effect of dilutive common stock equivalents-based on treasury stock method using average market price		365,3	22 623	,044 39°	7,784	623,044
	4,802,878	3,313,10	08 4,804	4,942 3,2	251,885 =======	
Net income	\$246,	147 \$1	62,652	\$569,596	\$245,52	21
Add: net reduction of interest on debt less 40% taxes	i, -	10,4	50 -	10,4	150	
Adjusted net income (loss) for earnin share calculation		5,147 \$	173,102	\$569,596	\$255,9	71
Net income per share		0.05	0.05	0.12	0.08	
•						

</TABLE>

```
<TABLE> <S> <C>
<ARTICLE> 5
<S>
```

<C> <PERIOD-TYPE> 9-MOS <FISCAL-YEAR-END> DEC-31-1997 <PERIOD-START> JAN-01-1997 <PERIOD-END> SEP-30-1997 <CASH> 2,387,874 <SECURITIES> 0 <RECEIVABLES> 5,037,663 <ALLOWANCES> 425,852 <INVENTORY> 5,737,191 <CURRENT-ASSETS> 13,434,262 6,701,319 <PP&E> <DEPRECIATION> 2,482,225 <TOTAL-ASSETS> 21,498,922 <CURRENT-LIABILITIES> 4,164,231 <BONDS> 228,406 <PREFERRED-MANDATORY> 0 <PREFERRED> 0 <COMMON> 15,457,039 <OTHER-SE> 0 <TOTAL-LIABILITY-AND-EQUITY> 21,498,922 7,886,684 <SALES> <TOTAL-REVENUES> 14,997,785 4,110,569 <CGS> <TOTAL-COSTS> 14,303,378 <OTHER-EXPENSES> 0 <LOSS-PROVISION> 0 <INTEREST-EXPENSE> 0 949,327 <INCOME-PRETAX> 379,731 <INCOME-TAX> <INCOME-CONTINUING> <DISCONTINUED> 0 0 <EXTRAORDINARY> 0 <CHANGES> 569,596 <NET-INCOME> <EPS-PRIMARY> .12 <EPS-DILUTED> .12

</TABLE>